

# **HEALTH ANNUAL STATEMENT**

# FOR THE YEAR ENDING DECEMBER 31, 2002 OF THE CONDITION AND AFFAIRS OF THE

# THE WELLNESS PLAN

	1150 ent Period)	1150 (Prior Period)	NAIC Company Code	95471	Employer's ID Number	38-2008890
Organized under the Laws	,		) State	of Domicile	or Port of Entry	Michigan
Country of Domicile	·	- 3		es of Americ	- '-	
Licensed as business type:	Life, Accident &	Health [ ]	Property/Casualty [	1 Der	ntal Service Corporation [ ]	
Licensed as business type.	Vision Service (			-	alth Maintenance Organization	[ X ]
			rvice or Indemnity [ ]		IMO, Federally Qualified? Yes	
Incorporated	11/08/19		Commenced Bus		02/28/19	
Statutory Home Office		2875 W. GRA (Street and N		,	DETROIT, MI 482 (City or Town, State and Zip	
Main Administrative Office		(Olicot dila i	,	W CDAND	, , , , , , , , , , , , , , , , , , , ,	oddoj
Main Administrative Office	TDOIT MI 40000			W. GRAND Street and Numb	er)	
	TROIT, MI 48202 Town, State and Zip Co				313-875-4200 (Area Code) (Telephone Number)	
Mail Address		GRAND BLVD.			DETROIT, MI 48202	
Primary Location of Books a	`	umber or P.O. Box)		2875 W	(City or Town, State and Zip Code GRAND BLVD.	9)
•					et and Number)	
	TROIT, MI 48202 Town, State and Zip Co				313-875-4200-5720 (Area Code) (Telephone Number)	
Internet Website Address			www.	wellplan.com	1	
Statement Contact		Ashol	K K Parikh Mr.		313-875-4200-572	20
akpa	arikh@wellplan.co	m	(Name)		(Area Code) (Telephone Number) 313-874-8277	(Extension)
	(E-mail Address)				(FAX Number)	
Policyowner Relations Conta	act			W. GRAND	BLVD.	
DE	TROIT, MI 48202		nd Number)			
(City or	Town, State and Zip Co	ode)		(Area	a Code) (Telephone Number) (Extension	
President	heal	ore Julius King	OFFICERS	Secret	ary Stanley Re	oso Kirk
Treasurer		Anthony Hea		000101	<u> </u>	500 T.III.
			VICE PRESIDEN	TS		
Ashok K Pa			Stanley Reese Kirk		Alvin R	iddle
Samuel Eugene	McCargo		Delores Baker Dr.			
Kathala an Oa	Halaan	DIR	ECTORS OR TRU		Processor Acade a	
Kathleen Ca Arthur Lee Johnso			Ronald Ahmed Echo Gloria Jean Johnson		Jimmy Antho Helen Ben	
Bernard Frederi			Ernestine Thomas Poi		Charles Francis	
Carol Ann W Stanley Rees			John Wisner William Wynesse Renee Stanf		Margie Dell Cecelia Maria	
Walter Crawford Evette Karee 9	d Watkins		John Thomas Kerr		Sandra Lee	e King #
Evelle Karee S	51111(11 #					
		`				
State of	.Michigan	······································	S			
State of	Wayne					
			depose and say that they	are the desc	cribed officers of said reporting	entity, and that on the
					said reporting entity, free and hedules and explanations there	
or referred to is a full and tr	rue statement of a	all the assets	and liabilities and of the co	ndition and	affairs of the said reporting er	ntity as of the reporting
					been completed in accordance at: (1) state law may differ; or	
regulations require difference					ording to the best of their infor	
belief, respectively.						
Isadore Julius			Stanley Reese Kirk		Jimmie Antho	ny Hearns
President and	d CEO		Secretary		Treasu	irer
Subscribed and sworn to b	efore me this				s this an original filing? f no	Yes[X] No[]
day of	2003			_	. State the amendment numbe	r
				2	. Date filed	
Polly I lones				3.	. Number of pages attached	
POLIV J. JONES						

# **ASSETS**

		JULIU	Current Year		Prior Year
		1	2 Nonadmitted	3 Net Admitted	4 Net Admitted
		Assets	Assets	Assets	Assets
1.	Bonds	0		0	0
2.	Stocks:				
	2.1 Preferred stocks	0		0	0
	2.2 Common stocks	9,828,328		9,828,328	0
3.	Mortgage loans on real estate:				
	3.1 First liens			0	0
	3.2 Other than first liens			0	0
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less				
	\$encumbrances)	28,422,937		(a)28,422,937	30,576,717
	4.2 Properties held for the production of income				
	(less \$ encumbrances)			0	0
	4.3 Properties held for sale (less				
	\$encumbrances)	0		0	0
5.	Cash (\$(578,308) , Schedule E - Part 1) and				
	short-term investments (\$1,002,361 , Schedule DA - Part 2)	424,053		424,053	30 , 133 , 883
6.	Other long-term invested assets	(7,441,674)		(7,441,674)	(7,414,879)
7.	Receivable for securities			0	0
8.	Aggregate write-ins for invested assets	1 ,027 ,778	486,529	541,249	6,024,547
9.	Subtotals, cash and invested assets (Lines 1 to 8)	32,261,422	486,529	31,774,893	59,320,268
10.	Accident and health premiums due and unpaid	1 , 193 , 364		1,193,364	4,145,199
11.	Health care receivables	6,379,385	615,158	5,764,227	3,301,979
12.	Amounts recoverable from reinsurers			0	0
13.	Net adjustment in assets and liabilities due to foreign exchange rates			0	0
14.	Investment income due and accrued	48,522		48,522	86,508
15.	Amounts due from parent, subsidiaries and affiliates	10 , 145	10,145	0	10,232
16.	Amounts receivable relating to uninsured accident and health plans			0	0
17.	Furniture and equipment	3,899,728		3,899,728	3,890,935
18.	Amounts due from agents			0	0
19.	Federal and foreign income tax recoverable and interest thereon (including				
	\$net deferred tax asset)	,		0	0
20.	Electronic data processing equipment and software	3,274,505		3,274,505	3,446,216
21.	Other nonadmitted assets			0	0
22.	Aggregate write-ins for other than invested assets	18,034	18,034	0	0
23.	Total assets (Lines 9 plus 10 through 22)	47,085,105	1,129,866	45,955,239	74,201,337
	DETAILS OF WRITE-INS				
0801.	Prepaid Expenses	486,529	486,529	0	792,786
0802.	Other Accounts Receivables			0	3,114,220
0803.	Prepaid Post Retirement	0		0	1,346,786
0898.	Summary of remaining write-ins for Line 8 from overflow page	541,249	0	541,249	770,755
0899.	Totals (Lines 0801 thru 0803 plus 0898)(Line 8 above)	1,027,778	486,529	541,249	6,024,547
2201.	Employee Advances	18,034	18,034	0	0
2202.					
2203.					
2298.	Summary of remaining write-ins for Line 22 from overflow page	0	0	0	0
2299.	Totals (Lines 2201 thru 2203 plus 2298)(Line 22 above)	18,034	18,034	0	0

<sup>(</sup>a) \$ ......14,510,508 health care delivery assets included in Line 4.1, Column 3.

LIABILITIES, CAPITAL AND SURPLUS

	,		Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$ reinsurance ceded)	30 , 764 , 742		30,764,742	47 , 009 , 582
2.	Accrued medical incentive pool and bonus payments	1,578,750		1,578,750	718,977
3.	Unpaid claims adjustment expenses	334,910		334,910	0
4.	Aggregate policy reserves	2,350,000		2,350,000	0
5.	Aggregate claim reserves			0	0
6.	Premiums received in advance	525,956		525,956	3,568,024
7.	General expenses due or accrued	5,628,374		5,628,374	2, 174, 324
8.	Federal and foreign income tax payable and interest thereon (including				
	\$ on realized capital gains (losses)) (including				
	\$ net deferred tax liability)			0	0
9.	Amounts withheld or retained for the account of others	1,545,342		1,545,342	4,029,141
10.	Borrowed money (including \$ current) and				
	interest thereon \$ (including				
	\$ current)				0
	Amounts due to parent, subsidiaries and affiliates				1
	Payable for securities			0	0
13.	Funds held under reinsurance treaties with (\$				
	authorized reinsurers and \$unauthorized				
	reinsurers)				0
14.	Reinsurance in unauthorized companies				
15.	Net adjustments in assets and liabilities due to foreign exchange rates				0
16.	Liability for amounts held under uninsured accident and health plans			υ	0
17.	Aggregate write-ins for other liabilities (including \$	0	0	0	5 022 040
18	Total liabilities (Lines 1 to 17)				
	Common capital stock				
20	Preferred capital stock				
21.	Gross paid in and contributed surplus				
22.	Surplus notes				
23.	Aggregate write-ins for other than special surplus funds				
24.	Unassigned funds (surplus)				
25.	Less treasury stock, at cost:				
	25.1shares common (value included in Line 19				
	\$)	xxx	xxx		0
	25.2shares preferred (value included in Line 20				
	\$)	xxx	xxx		0
26.	Total capital and surplus (Lines 19 to 24 Less 25)	xxx	XXX	3,227,164	11,678,348
27.	Total liabilities, capital and surplus (Lines 18 and 26)	XXX	XXX	45,955,239	74,201,337
	DETAILS OF WRITE-INS				
1701.	Deferred Compensation.			0	758,576
1702.	Employee Severance Cost (current)			0	41,600
1703.	Employee Severance cost (net of current)			0	166,400
1798.	Summary of remaining write-ins for Line 17 from overflow page	0	0	0	4,056,364
1799.	Totals (Lines 1701 thru 1703 plus 1798) (Line 17 above)	0	0	0	5,022,940
2301.	Medical Care Fund	xxx	xxx		1,842,574
2302.	Reserve Restricted by Board	xxx	xxx		3,600,000
2303.					
2398.	Summary of remaining write-ins for Line 23 from overflow page	XXX	xxx	0	
2399.	Totals (Lines 2301 thru 2303 plus 2398) (Line 23 above)	XXX	XXX	0	5,442,574

# STATEMENT OF REVENUE AND EXPENSES

		Current	Current Year				
		1 Uncovered	2 Total	Prior Year 3 Total			
1	Member Months	XXX	1,530,915	1,596,772			
'-	Wernder Moritins		1,000,910	1,090,112			
2.	Net premium income	xxx	234 207 470	248 328 598			
3.	Change in unearned premium reserves and reserve for rate credits						
	Fee-for-service (net of \$757,698 medical expenses)						
5.	Risk revenue						
6.	Aggregate write-ins for other health care related revenues						
	Total revenues (Lines 2 to 6)						
			, ,	, ,			
	Medical and Hospital:						
8.	Hospital/medical benefits		142,593,168	191 , 174 , 815			
9.	Other professional services		13,769,640	4 , 129 , 127			
10.	Outside referrals		6,599,902	3,601,290			
11.	Emergency room and out-of-area		22,917,094	16,742,756			
12.	Prescription Drugs		31,299,385				
13.	Aggregate write-ins for other medical and hospital	0	0	0			
14.	Incentive pool and withhold adjustments		1 , 286 , 851	405,929			
15.	Subtotal (Lines 8 to 14)	0	218,466,040	216,053,917			
16.	Less:  Net reinsurance recoveries			0			
17.	Total medical and hospital (Lines 15 minus 16)						
18.	Claims adjustment expenses						
19.	General administrative expenses						
20.	Increase in reserves for accident and health contracts						
21.	Total underwriting deductions (Lines 17 through 20)						
21.	Net underwriting gain or (loss) (Lines 7 minus 21)						
23.	Net investment income earned						
24.	Net realized capital gains or (losses)			227 ,416			
25.	Net investment gains or (losses) (Lines 23 + 24)			2,026,104			
26.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered		1, 103, 370	2,020,104			
20.	\$			0			
27.	Aggregate write-ins for other income or expenses		0				
28.	Net income or (loss) before federal income taxes (Lines 22 plus 25 plus 26 plus 27)			, , ,			
29.	Federal and foreign income taxes incurred						
30.	Net income (loss) (Lines 28 minus 29)	XXX	(7,936,860)	(361,111)			
	DETAILS OF WRITE-INS	7001	(1,1000,000)	(001,111)			
0601	Other Miscellaneous Revenue	XXX	190 043	0			
0602.	COB.						
0603.	PCS Revenue			,			
0698.	Summary of remaining write-ins for Line 6 from overflow page						
0699.	Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	XXX	190,043	3,034,448			
			,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
1302.							
1303.							
1398.	Summary of remaining write-ins for Line 13 from overflow page			0			
1399.	Totals (Lines 1301 thru 1303 plus 1398) (Line 13 above)	0	0	0			
2701.	Change in Non-Admitted Assets			(397,726)			
2702.							
2703.							
2798.	Summary of remaining write-ins for Line 27 from overflow page	0	0	0			
2799.	Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above)	0	0	(397,726)			

# **CAPITAL AND SURPLUS ACCOUNT**

	CAPITAL AND SURPLUS ACCOUN	1 Current Year	2 Prior Year
	CAPITAL AND SURPLUS ACCOUNT:		
31.	Capital and surplus prior reporting year	11,678,348	12,039,459
	GAINS AND LOSSES TO CAPITAL & SURPLUS:		
32.	Net income or (loss) from Line 30	(7,936,860)	(361,111)
33.	Change in valuation basis of aggregate policy and claim reserve		0
34.	Net unrealized capital gains and losses	144 , 175	0
35.	Change in net unrealized foreign exchange capital gain or (loss)		0
36.	Change in net deferred income tax		0
37.	Change in nonadmitted assets	(659,990)	0
38.	Change in unauthorized reinsurance	0	0
39.	Change in treasury stock		0
40.	Change in surplus notes	0	0
41.	Cumulative effect of changes in accounting principles		0
42.	Capital Changes:		
	42.1 Paid in		0
	42.2 Transferred from surplus (Stock Dividend)		0
	42.3 Transferred to surplus		0
43.	Surplus adjustments:		
	43.1 Paid in		0
	43.2 Transferred to capital (Stock Dividend)		0
	43.3 Transferred from capital		0
44.	Dividends to stockholders		0
45.	Aggregate write-ins for gains or (losses) in surplus	1,491	0
46.	Net change in capital & surplus (Lines 32 to 45)		
47.	Capital and surplus end of reporting year (Line 31 plus 46)	3,227,164	11,678,348
	DETAILS OF WRITE-INS		
4501.	Accounting correction resulting from reclassifying an other liability	1.491	0
4502.			
4503.			
4598.	Summary of remaining write-ins for Line 45 from overflow page	n	n
4599.	Totals (Lines 4501 thru 4503 plus 4598) (Line 45 above)	1,491	^

# **CASH FLOW**

		1 Current Year	2 Prior Year
	Cash from Operations		
1.	Premiums and revenues collected net of reinsurance	233,523,008	247 , 349 , 493
2.	Claims and claims adjustment expenses		
	General administrative expenses paid		29,675,946
	Other underwriting income (expenses)		
	Cash from underwriting (Line 1 minus Line 2 minus Line 3 plus Line 4)		
	Net investment income		
	Other income (expenses)		0
	Federal and foreign income taxes (paid) recovered		0
	Net cash from operations (Lines 5 to 8)		(4,743,347)
	Cash from Investments		, , , ,
10.	Proceeds from investments sold, matured or repaid:		
	10.1 Bonds	0	0
	10.2 Stocks		0
	10.3 Mortgage loans		0
	10.4 Real estate		0
	10.5 Other invested assets	0	0
	10.6 Net gains or (losses) on cash and short-term investments		43,474
	10.7 Miscellaneous proceeds		0
	10.8 Total investment proceeds (Lines 10.1 to 10.7)		43,474
11.	Cost of investments acquired (long-term only):	,	,
	11.1 Bonds	0	0
	11.2 Stocks		0
	11.3 Mortgage loans		0
	11.4 Real estate		294,416
	11.5 Other invested assets		0
	11.6 Miscellaneous applications		0
	11.7 Total investments acquired (Lines 11.1 to 11.6)		294,416
12.	Net Cash from investments (Line 10.8 minus Line 11.7)		(250,942)
	Cash from Financing and Miscellaneous Sources		, , ,
13.	Cash provided:		
	13.1 Surplus notes, capital and surplus paid in	0	0
	13.2 Net transfers from affiliates		0
	13.3 Borrowed funds received		0
	13.4 Other cash provided		5 , 563 , 148
	13.5 Total (Lines 13.1 to 13.4)		5,563,148
14.	Cash applied:		
	14.1 Dividends to stockholders paid	0	0
	14.2 Net transfers to affiliates		0
	14.3 Borrowed funds repaid		0
	14.4 Other applications		0
	14.5 Total (Lines 14.1 to 14.4)	1,473,606	0
15.	Net cash from financing and miscellaneous sources (Line 13.5 minus Line 14.5)		5,563,148
	RECONCILIATION OF CASH AND SHORT-TERM INVESTMENTS		
		(00	<b></b>
	Net change in cash and short-term investments (Line 9 plus Line 12 plus Line 15)	(29,709,830)	568,859
17.	Cash and short-term investments:	20, 422, 002	20 EGE 024
	17.1 Beginning of year	30,133,883	29,565,024 30,133,883
	17.2 End of year (Line 16 plus Line 17.1)	424,003	JU, IJJ, 083

# **ANALYSIS OF OPERATIONS BY LINES OF BUSINESS (Gain and Loss Exhibit)**

	AI1AL I		JI LIIA II		LINES OF BUSINESS (Gaill allu LUSS E					3 LAHIDIU)				
	1 Total	2 Comprehensive (Hospital & Medical)	3  Medical Only	4 Medicare Supplement	5 Dental Onlv	6 Vision Only	7 Federal Employees Health Benefit Plan	8 Title XVIII Medicare	9 Title XIX Medicaid	10 Stop Loss	11 Disability Income	12 Long-term Care	13 Other	
Net premium income	234,207,470	25,401,658	.vica.ca. cinj	Саррістіст	G,	U,	1,955,460	ouiodio	206.850.352	0.00 2000		Garo	01.101	
Change in unearned premium reserves and reserve for rate credit	0	25,401,000					1,000,400		200,000,002					
3. Fee-for-service (net of \$757,698														
medical expenses)	(256,741)	Ω											(256,741)	
4. Risk revenue	0													
Aggregate write-ins for other health care related revenues	190,043	٥	٥	٥	٥	0	0	٥	190,043	٥	0	0	٥	
6. Total revenues (Lines 1 to 5)	234,140,772	25,401,658	٥	٥	٥	0	1,955,460	0	207,040,395	0	0	Ω	(256,741)	
7. Medical/hospital benefits	142,593,168	21,037,891					1,065,855		120,489,422					
Other professional services	13,769,640	1,075,446					102,925		12,591,269					
Outside referrals	6 , 599 , 902	534,391					49,333		6,016,178					
10. Emergency room and out-of-area	22,917,094	2,461,053					171,301		20 , 284 , 740					
11. Prescription Drugs	31,299,385	4,365,070					233,957		26,700,358					
12. Aggregate write-ins for other medical and hospital	0	0	۵	Ω	0	0	٥	0	٥	٥	0	Ω	۵	
13. Incentive pool and withhold adjustments	1,286,851	257,265					9,618		1,019,968					
14. Subtotal (Lines 7 to 13)	218,466,040	29,731,116	0	Ω	٥	0	1,632,989	0	187 , 101 , 935	0	0	Ω	٥	
15. Net reinsurance recoveries	0													
16. Total medical and hospital (Lines 14 minus 15)	218,466,040	29,731,116	٥	0	0	0	1,632,989	0	187 , 101 , 935	0	0	0	٥	
17. Claims adjustment expenses	1,552,928	245,021					13,458		1,294,449					
18. General administrative expenses	24,874,177	3,747,074					33,738		21,093,365					
19. Increase in reserves for accident and health contracts	(1,625,935)	(1,625,935)												
20. Total underwriting deductions (Lines 16 to 19)	243,267,210	32,097,276	٥	٥	٥	0	1,680,185	0	209,489,749	0	0	Ω	٥	
21. Total underwriting gain or (loss) (Line 6 minus Line 20)	(9, 126, 438)	(6,695,618)	0	0	0	0	275,275	0	(2,449,354)	0	0	0	(256,741)	
DETAILS OF WRITE-INS														
0501. Miscellaneous Revenue	190 . 043								190 . 043					
0502.									,					
0503.														
0598. Summary of remaining write-ins for Line 5 from overflow page.	0	0	0	0	0	0	0	0	0	0	0	0	0	
0599. Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above)	190.043	0	0	0	0	0	0	0	190,043	0	0	0	0	
1201.	· · · · · · · · · · · · · · · · · · ·													
1202.														
1203.														
1298. Summary of remaining write-ins for Line 12 from overflow page	0	0	0	0	0	0	0	0	0	0	0	0	0	
1299. Totals (Lines 1201 thru 1203 plus 1298) (Line 12 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	

# **UNDERWRITING AND INVESTMENT EXHIBIT**

**PART 1 - PREMIUMS** 

PART 1 - PREMIUMS	1	2	3	4
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Cols. 1+2-3)
Comprehensive (medical and hospital)	25,401,658			25,401,658
2. Medicare Supplement				0
3. Dental Only				0
4. Vision Only	4 055 400			0
Federal Employees Health Benefits Plan Premiums     Title XVIII - Medicare	1,955,460			1,955,460
7. Title XIX - Medicaid.	206 , 850 , 352			206,850,352
8. Other				0
9. Totals	234,207,470	0	0	234,207,470

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2 - Claims Incurred During the Year

PART 2 - Claims Incurred During the Year									
	1	2 Comprehensive (Medical &	3 Medicare	4 Dental	5 Vision	6 Federal Employees Health Benefits Plan	7 Title XVIII	8 Title XIX	9
	Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
Payments during the year:									
1.1 Direct	233,424,029	35,553,302				2,219,806		195 , 650 , 921	
1.2 Reinsurance assumed	0								
1.3 Reinsurance ceded	0								
1.4 Net	233,424,029	35,553,302	0	0	0	2,219,806	0	195,650,921	0
Paid medical incentive pools and bonuses	427 , 078	159,593				3 , 183		264,302	
3. Claim liability December 31, current year from Part 2A:									
3.1 Direct	30 , 764 , 742	3,433,345	0	0	0	258,424	0	27,072,973	0
3.3 Reinsurance assumed	0	0	0	0	0	0	0	0	0
3.3 Reinsurance ceded	0	0	0	0	0	0	Ω	0	0
3.4 Net	30 ,764 ,742	3,433,345	0	0	0	258,424	0	27 ,072 ,973	0
4. Claim reserve December 31, current year from Part 2D:									
4.1 Direct	0								
4.2 Reinsurance assumed	0								
4.3 Reinsurance ceded	<u>U</u>		^					^	
4.4 Net	1,578,750	176 , 188	D	0	Ο		U	4 200 200	
5. Accrued medical incentive pools and bonuses, current year	1,5/8,/50	1/0,188				13,202		1,389,300	
6. Amounts recoverable from reinsurers December 31, current year	D					U		J	
7. Claim liability December 31, prior year from Part 2A:	47,009,582	9,512,796	0	0	0	854.859	0	36,641,927	0
7.1 Direct	47 ,009 ,362	9,512,790	U		 0	004,009			٠
7.2 Heinsurance assumed					D	U		U	
7.3 Heinsurance ceded	47,009,582	9,512,796				854,859	0	36,641,927	
8. Claim reserve December 31, prior year from Part 2D:	47 ,009 ,562	9,312,790		υ		004,009	υ	30,041,921	υ
8. Claim reserve December 31, prior year from Part 2D:  8.1 Direct	0	٥	Λ	٥	0	0	0	0	0
8.2 Reinsurance assumed		D		 0		<u>U</u>	 0		٥
8.3 Reinsurance ceded				 Λ		ν		 n	رر ۱
8.4 Net				 Λ	Λ	 N		 N	
Accrued medical incentive pools and bonuses, prior year	718,977	78.516			U	6,827	U	633.634	
Amounts recoverable from reinsurers December 31, prior year	n					, 021		,000,004	
11. Incurred Benefits:									
11.1 Direct	217 , 179 , 189	29 , 473 , 851	Λ	n	n	1,623,371	n	186,081,967	n
11.1 Direct			 n	ת ר		1,025,3/1 n	 Λ	, 100,001,307	ν
11.3 Reinsurance ceded	n	n		 n	ر ۱	Λ	n	Λ	ں۔۔۔۔۔۔ں ۱
11.4 Net	217,179,189	29,473,851	0	0	0	1,623,371	0	186,081,967	0
		29,473,651	0	0	0	9.618	0	1.019.968	(
12. Incurred medical incentive pools and bonuses	1,286,851	257,265	0	0	0	9,618	0	1,019,968	

9

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2A - Claims Liability End of Current Year

PART 2A - Claims Liability End of Current Year									
	1	2 Comprehensive	3	4	5	6 Federal Employees Health	7	8	9
		(Medical &	Medicare	Dental	Vision	Benefits Plan	Title XVIII	Title XIX	
	Total	Hospital)	Supplement	Only	Only	Premium	Medicare	Medicaid	Other
Reported in Process of Adjustment:									
1.1. Direct	8,034,265	951,791				67 ,988		7 ,014 ,486	
1.2. Reinsurance assumed	0								
1.3. Reinsurance ceded	0								
1.4. Net	8,034,265	951,791	0	0	0	67 , 988	0	7 ,014 ,486	0
2. Incurred but Unreported:									
2.1. Direct	22,286,601	2,481,554				190 , 436		19,614,611	
2.2. Reinsurance assumed	0								
2.3. Reinsurance ceded	0								
2.4. Net	22,286,601	2,481,554	0	0	0	190 , 436	0	19,614,611	0
3. Amounts Withheld from Paid Claims and Capitations:									
3.1. Direct	443,876							443,876	
3.2. Reinsurance assumed	0								
3.3. Reinsurance ceded	0								
3.4. Net	443,876	0	0	0	0	0	0	443,876	0
4. TOTALS:									
4.1. Direct	30 , 764 , 742	3,433,345	0	0	0	258,424	0	27,072,973	0
4.2. Reinsurance assumed	0	0	0	0	0	0	0	0	0
4.3. Reinsurance ceded	0	0	0	0	0	0	0	0	0
4.4. Net	30,764,742	3,433,345	0	0	0	258,424	0	27,072,973	0

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#### STATEMENT AS OF ANNUAL STATEMENT FOR THE YEAR 2002 OF THE THE WELLNESS PLAN

# **UNDERWRITING AND INVESTMENT EXHIBIT**

#### PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

PART 2B - ANALYSIS OF CLAIMS UNPAID - PR	IOR TEAR - NE	I OF REINSURA				
				aim Liability Dec. 31 of	5	6
		uring the Year	Current Year			
	1	2	3	4		Estimated Claim
	0 01 1 1		0 01: 11 :1		01: 1	Reserve and Claim
	On Claims Incurred	On Claims Incurred	On Claims Unpaid December 31 of	On Claims Incurred	Claims Incurred in Prior Years	Liability
Line of Business	Prior to January 1 of Current Year	During the Year	Prior Year	During the Year	(Columns 1 + 3)	December 31 of Prior Year
Line of business	or Current rear	Dulling the Teal	FIIOI TEAI	Duning the real	(Colullins 1 + 3)	FIIOI Teal
Comprehensive (medical and hospital)	5,229,738	30,327,065	172.053	3,217,440	5,401,791	9,512,796
661 p. 616 16 (1.666 4.16 16 p. 46)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Medicare Supplement	ļ	ļ			0	0
					0	0
3. Dental Only					U	0
4. Vision Only					0	0
. 1661 - 17	-					
5. Federal Employees Health Benefits Plan Premiums	393,636	1,822,669	12,950	246,484	406,586	854,859
					0	0
6. Title XVIII - Medicare					U	0
7. Title XIX - Medicaid.	41,238,080	154 . 412 . 841	1.356.689	25 , 759 , 126	42,594,769	36,641,927
Individual medical control of the	11,200,000	101,112,011	1,000,000	20,700,720	12,001,100	
8. Other					0	0
	40,004,454	400 500 575	4 544 000	00 000 050	40 400 440	47 000 500
9. Subtotal	46 , 861 , 454	186,562,575	1,541,692	29 , 223 , 050	48,403,146	47,009,582
10. Medical incentive pools, accruals and disbursements	427,078	0		1,578,750	427 , 078	718,977
100 model modeline pools, doctade and dispulsionionio	127,070			1,070,700		
11. Totals	47,288,532	186,562,575	1,541,692	30,801,800	48,830,224	47,728,559

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims - Hospital and Medical

-	Net Amounts Paid						
	1	2	3	4	5		
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002		
1. Prior	8,010	690	16	28	1		
2. 1998.	13,550	8,061	511	79	1		
3. 1999	XXX	13,749	6,639	471	29		
4. 2000	XXX	XXX	16,383	6,772	220		
5. 2001	ХХХ	XXX	XXX	24,056	7,023		
6. 2002	XXX	XXX	XXX	XXX	28,282		

Section B - Incurred Claims- Hospital and Medical

		Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	1	2	3	4	5				
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002				
1. Prior		700	16	28	1				
2. 1998.	16,599	8,236	583	79	1				
3. 1999	XXX	17 ,858	7 , 116	471	30				
4. 2000	XXX	XXX	_22,352	6,771	220				
5. 2001	ХХХ	ХХХ	XXX	24,056	7 , 196				
6. 2002	XXX	XXX	XXX	XXX	31,543				

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio - Hospital and Medical

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1998	XXX			XXX	0	XXX			0	XXX
2. 1998				0.0	0	0.0			0	0.0
3. 1999				0.0	0	0.0			0	0.0
4. 2000				0.0	0	0.0			0	0.0
5. 2001	25,319	31,406	401	1.3	31,807	125.6	9,513	29	41,349	163.3
6. 2002	26,072	35,556	135	0.4	35,691	136.9	3,433	37	39,161	150.2
7. Total (Lines 1 through 6)	XXX	66,962	536	XXX	67,498	XXX	12,946	66	80,510	XXX
8. Total (Lines 2 through 6)	51,391	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims - Federal Employees Health Benefits Plan Premium

Coston A Taid Claims Todoral Employees Health Benefite Flant Tellian											
			Net Amounts Paid								
	1	2	3	4	5						
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002						
1. Prior	0	0	0	2							
2. 1998.	0	0	0	7							
3. 1999.	XXX	0	0	39	2						
4. 2000	XXX	XXX	0	508	14						
5. 2001	XXX	XXX	XXX	1,270	438						
6. 2002	XXX	XXX	XXX	XXX	1,762						

Section B - Incurred Claims- Federal Employees Health Benefits Plan Premium

	Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year						
	1	2	3	4	5		
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002		
1. Prior	0	0	0	2			
2. 1998	0	0	0	7			
3. 1999	XXX	0	0	40	2		
4. 2000	XXX	XXX	0	523	14		
5. 2001	XXX	XXX	XXX	2,092	451		
6. 2002	XXX	XXX	XXX	XXX	2,008		

Section C – Incurred Year Claims and Claims Adjustment Expense Ratio – Federal Employees Health Benefits Plan Premium

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1998	XXX			XXX	0	XXX			0	XXX
2. 1998				0.0	0	0.0			0	0.0
3. 1999				0.0	0	0.0			0	0.0
4. 2000				0.0	0	0.0			0	0.0
5. 2001	1,954	1,825	31	1.7	1,856	95.0	855	2	2,713	138.8
6. 2002	1,962	2,216	10	0.5	2,226	113.5	258	3	2,487	126.8
7. Total (Lines 1 through 6)	XXX	4,041	41	XXX	4,082	XXX	1,113	5	5,200	XXX
8. Total (Lines 2 through 6)	3,916	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

Section A - Paid Claims - Title XIX Medicaid

	Net Amounts Paid						
	1	2	3	4	5		
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002		
1. Prior	72,118	5,998	119	224	3		
2. 1998.	122,009	70,045	3,744	636	6		
3. 1999	XXX	119,465	48,688	3,909	162		
4. 2000	XXX	XXX	120 , 143	53,882	1,213		
5. 2001	XXX	XXX	XXX	154,056	38,648		
6. 2002	XXX	XXX	XXX	XXX	155,619		

#### Section B - Incurred Claims- Title XIX Medicaid

	Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	1	2	3	4	5			
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002			
1. Prior	74,062	6,067	119	224	3			
2. 1998.	144,368	71,323	4,276	636	5			
3. 1999.	XXX	149,600	52 , 188	3,909	162			
4. 2000	XXX	XXX	163,918	53,882	1,213			
5. 2001	XXX	XXX	XXX	154,056	40,005			
6. 2002	XXX	XXX	XXX	XXX	181,335			

Section C - Incurred Year Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

Years in which Premiums were Earned and Claims were Incurred	1 Premiums Earned	2 Claim Payments	3 Claim Adjustment Expense Payments	4 Col. (3/2) Percent	5 Claim and Claim Adjustment Expense Payments (Col 2+3)	6 Col. (5/1) Percent	7 Claims Unpaid	8 Unpaid Claim Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Col. 5+7+8)	10 Col. (9/1) Percent
1. Prior to 1998	XXX			XXX	0	XXX			0	XXX
2. 1998				0.0	0	0.0			0	0.0
3. 1999				0.0	0	0.0			0	0.0
4. 2000				0.0	0	0.0			0	0.0
5. 2001	221,055	212,705	3,507	1.6	216,212	97.8	36,642	226	253,080	114.5
6. 2002	205,588	195,651	1,073	0.5	196,724	95.7	27,072	295	224,091	109.0
7. Total (Lines 1 through 6)	XXX	408,356	4,580	XXX	412,936	XXX	63,714	521	477, 171	XXX
8. Total (Lines 2 through 6)	426,643	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 2C - DEVELOPMENT OF PAID AND INCURRED CLAIMS (000 Omitted)

0 1:		D - : -1	OI - !	A1	T - 4 - 1
Section	A -	Pald	Claims-	Grand	ı otai

	Net Amounts Paid						
Year in Which Losses Were Incurred	1 1998	2 1999	3 2000	4 2001	5 2002		
		1999	2000	2001	2002		
1. Prior	80,128		135	254	4		
2. 1998	135 , 559	78 , 106	4,255	722	7		
3. 1999	XXX	133,214	55,327	4,419	193		
4. 2000	XXX	XXX	136,526	61 , 162	1 , 447		
5. 2001	XXX	XXX	XXX	179,382	46,109		
6. 2002	XXX	XXX	XXX	XXX	185,663		

#### **Section B - Incurred Claims - Grand Total**

	Sum of Net Amount Paid and Claim Liability and Reserve Outstanding at End of Year							
	1	2	3	4	5			
Year in Which Losses Were Incurred	1998	1999	2000	2001	2002			
1. Prior		6,767	135	254	4			
2. 1998.	160,967	79,559	4,859	722	6			
3. 1999	XXX	167 , 458	59,304	4,420	194			
4. 2000.	XXX	XXX	186,270	61,176	1,447			
5. 2001	ХХХ	ХХХ	XXX	180,204	47 ,652			
6. 2002	XXX	XXX	XXX	XXX	214,886			

Section C – Incurred Year Claims and Claims Adjustment Expense Ratio – Grand Total

	1	2	3	4	5	6	7	8	9	10
					Claim and Claim				Total Claims and	
			Claim Adjustment		Adjustment Expense			Unpaid Claim	Claims Adjustment	
Years in which Premiums were Earned and Claims were			Expense	Col. (3/2)	Payments	Col. (5/1)		Adjustment	Expense Incurred	Col. (9/1)
Incurred	Premiums Earned	Claim Payments	Payments	Percent	(Col 2+3)	Percent	Claims Unpaid	Expenses	(Col. 5+7+8)	Percent
1. Prior to 1998	XXX	0	0	XXX	0	XXX	0	0	0	XXX
2. 1998	0	0	0	0.0	0	0.0	0	0	0	0.0
3. 1999	0	0	0	0.0	0	0.0	0	0	0	0.0
4. 2000	0	0	0	0.0	0	0.0	0	0	0	0.0
5. 2001	248,328	245,936	3,939	1.6	249,875	100.6	47,010	257	297 , 142	119.7
6. 2002	233,622	233,423	1,218	0.5	234,641	100.4	30,763	335	265,739	113.7
7. Total (Lines 1 through 6)	XXX	479,359	5,157	XXX	484,516	XXX	77,773	592	562,881	XXX
8. Total (Lines 2 through 6)	481,950	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

# **UNDERWRITING AND INVESTMENT EXHIBIT**

	PART 2D - AGO	REGATE RESE	RVE FOR ACC	DENT AND HEA	ALTH CONTRAC		-	-				
	1 Total	2 Comprehensive (Hospital & Medical)	3 Medicare Supplement	4 Dental Only	5 Vision Only	6 Federal Employees Health Benefit Plan	7 Title XVIII Medicare	8 Title XIX Medicaid	9 Other			
	i otai	(Hospital & Medical)	wedicare Supplement		POLICY RESERVE	-	Title XVIII Wedicare	Title XIX Wedleald	Otrici			
Unearned premium reserves	(1,625,935)	(1,625,935)										
Additional policy reserves (a)		,										
Reserve for future contingent benefits	0											
Reserve for rate credits or experience rating refunds (including												
\$ for investment income)	0											
Aggregate write-ins for other policy reserves		0	0	0	0	0	0	0				
6. Totals (Gross)	(1,625,935)	(1,625,935)	0	0	0	0	0	0				
7. Reinsurance ceded	0											
8. Totals (Net)(Page 3, Line 4)	(1,625,935)	(1,625,935)	0	0	0	0	0	0				
CLAIM RESERVE												
Present value of amounts not yet due on claims	0											
10. Reserve for future contingent benefits	0											
11. Aggregate write-ins for other claim reserves	0	0	0	0	0	0	0	0				
12. Totals (Gross)	0	0	0	0	0	0	0	0				
13. Reinsurance ceded	0											
14. Totals (Net)(Page 3, Line 5)	0	0	0	0	0	0	0	0	(			
DETAILS OF WRITE-INS												
0501.												
0502.												
0503.												
0598. Summary of remaining write-ins for Line 5 from overflow page	0	0	0	0	0	0	0	0				
0599. TOTALS (Lines 0501 thru 0503 plus 0598) (Line 5 above)	0	0	0	0	0	0	0	0				
1101					<u> </u>							
1102.												
1103.					<u> </u>							
1198. Summary of remaining write-ins for Line 11 from overflow page	0	0	0	0	0	0	0	0				
1199. TOTALS (Lines 1101 thru 1103 plus 1198) (Line 11 above)	0	0	0	0	0	0	0	0				

(a) Includes \$ premium deficiency reserve.

# **UNDERWRITING AND INVESTMENT EXHIBIT**

PART 3 - ANALYSIS OF EXPENSES

	PART 3 - ANAL	YSIS OF EXPE			
		1 Claim Adjustment Expenses	2 General Administration Expenses	3 Investment Expenses	4 Total
1	Rent (\$for occupancy of own building)	•		•	
2.	Salaries, wages and other benefits				
	Commissions (less \$ ceded plus	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, 101,010		
0.	\$assumed)		918 050		918,050
4.	Legal fees and expenses.				594,710
5.	Certifications and accreditation fees.				
6.	Auditing, actuarial and other consulting services				2,366,409
7.	Traveling expenses.				293,944
	Marketing and advertising				716,723
8.	Postage, express and telephone.				1,379,270
9.					
10.	Printing and office supplies.				1,469,403
11.	Occupancy, depreciation and amortization				2,942,859
12.					190,354
13.	Cost or depreciation of EDP equipment and software				2,091,667
14.	Outsourced services including EDP, claims, and other services				
15.	Boards, bureaus and association fees				343,737
16.	Insurance, except on real estate				253,354
17.	Collection and bank service charges			0	0
18.	Group service and administration fees.				0
19.	Reimbursements by uninsured accident and health plans				0
20.	Reimbursements from fiscal intermediaries				0
21.	Real estate expenses				0
22.	Real estate taxes		31,560		31,560
23.	Taxes, licenses and fees:				
	23.1 State and local insurance taxes.				0
	23.2 State premium taxes				0
	23.3 Regulatory authority licenses and fees		92,991		92,991
	23.4 Payroll taxes.	70,573	612,133		682,706
	23.5 Other (excluding federal income and real estate taxes)				0
24.	Investment expenses not included elsewhere			238,049	238,049
25.	Aggregate write-ins for expenses	0	642,206	0	642,206
26.	Total expenses incurred (Lines 1 to 25)	1,552,928	24,874,177	238,049	(a)26,665,154
27.	Add expenses unpaid December 31, prior year				2,174,324
28.	Less expenses unpaid December 31, current year				5,963,284
29.	Amounts receivable related to uninsured accident and health plans, prior year				0
30.	Amounts receivable related to uninsured accident and health plans, current year				0
31.	Total expenses paid (Lines 26 + 27 - 28 - 29 + 30)	1,218,018	21,420,127	238,049	22,876,194
	DETAIL OF WRITE-INS				
2501.	Board of Trustees Expenses.		149,210		149,210
2502.	Special Projects	0	243,489		243,489
2503.	Miscellaneous	0	249,507		249,507
2598.	Summary of remaining write-ins for Line 25 from overflow page	0	0	0	0
2599.	Totals (Line 2501 thru 2503 plus 2598)(Line 25 above)	0	642,206	0	

(a) Includes management fees of \$ ......to affiliates and \$ ......to non-affiliates.

# **EXHIBIT OF NET INVESTMENT INCOME**

Collected During Year  1. U.S. Government bonds (a)	2
	Earned During Year
	During rear
14. 5	
2.2 Common stocks (unaffiliated)	587 , 111
' 9.9'	
	193 , 433
	447 , 552
9. Aggregate write-ins for investment income0	0
	1,228,096
11. Investment expenses (g)	238,049
	)
13. Interest expense (h)	)
	i)
90 9 9	0
16. Total (Lines 11 through 15)	238.049
· · · · · · · · · · · · · · · · · · ·	
17. Net Investment Income - (Line 10 minus Line 16)	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS	
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.	
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS	
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.	
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.  0902.  0903.	
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.  0902.  0903.	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.       0902.         0903.       0903.         0998. Summary of remaining write-ins for Line 9 from overflow page.       0         0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)       0	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.       0902.         0903.       0903.         0998. Summary of remaining write-ins for Line 9 from overflow page       .0         0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)       0         1501.	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.       0902.         0903.       0903.         0998. Summary of remaining write-ins for Line 9 from overflow page       0         0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)       0         1501.       0         1502.       0	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.	990,047
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.	990,047 
17. Net Investment Income - (Line 10 minus Line 16)         DETAILS OF WRITE-INS         0901.       0902.         0903.       0998.         Summary of remaining write-ins for Line 9 from overflow page       0         0999.       Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)       0         1501.       1502.         1503.       503.         1598.       Summary of remaining write-ins for Line 15 from overflow page         1599.       Total (Lines 1501 through 1503 plus 1598) (Line 15, above)	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901. 0902. 0903. 0998. Summary of remaining write-ins for Line 9 from overflow page	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.  0902.  0903.  0998. Summary of remaining write-ins for Line 9 from overflow page	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901. 0902. 0903. 0998. Summary of remaining write-ins for Line 9 from overflow page 0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)  1501. 1502. 1503. 1598. Summary of remaining write-ins for Line 15 from overflow page 1599. Total (Lines 1501 through 1503 plus 1598) (Line 15, above)  (a) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued diversity of the paid for	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901. 0902. 0908. Summary of remaining write-ins for Line 9 from overflow page. 0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above)  1501. 1502. 1503. 1598. Summary of remaining write-ins for Line 15 from overflow page. 1599. Total (Lines 1501 through 1503 plus 1598) (Line 15, above)  (a) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued div (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued div (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued div (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued div (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (e) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (e) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.  0902.  0903.  0998. Summary of remaining write-ins for Line 9 from overflow page	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901. 0902. 0908. Summary of remaining write-ins for Line 9 from overflow page 0.0 0999. Totals (Lines 0901 through 0903 plus 0998) (Line 9, above) 0  1501. 1502. 1503. 1599. Summary of remaining write-ins for Line 15 from overflow page 1.599. Total (Lines 1501 through 1503 plus 1598) (Line 15, above)  (a) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued diversity (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued diversity (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (e) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (f) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on encumbrances.  (g) Includes \$ accrual of discount less \$ amortization of premium.  (g) Includes \$ investment expenses and \$ investment taxes, licenses and fees, excluding federal income taxes, attr	990,047
17. Net Investment Income - (Line 10 minus Line 16)  DETAILS OF WRITE-INS  0901.  0902.  0903.  0998. Summary of remaining write-ins for Line 9 from overflow page	990,047

**EXHIBIT OF CAPITAL GAINS (LOSSES)** 

		I IIAL MA	110 (200		
	1 Realized	2	3 Increases	4 Net Gain (Loss) from Change in Difference	5
			'		
	Maturity	Adjustments	Adjustment	Admitted Values	Total
U.S. Government bonds					0
Bonds exempt from U.S. tax					
Other bonds (unaffiliated)					0
Bonds of affiliates					<b>1</b> 0
Preferred stocks (unaffiliated)					0
Preferred stocks of affiliates					<b>L</b> 0
Common stocks (unaffiliated)	82,709		85,088		167 , 797
Common stocks of affiliates					<b>L</b> 0
Mortgage loans					<b>l</b> 0
Real estate	101,739				101,739
Contract loans					0
Cash/Short-term investments					0
Derivative instruments					0
Other invested assets			59,086		59,086
Aggregate write-ins for capital gains (losses)	15,207	0	0	0	15,207
Total capital gains (losses)	199,655	0	144, 174	0	343,829
DETAILS OF WRITE-INS					
	15 207				15 207
Summary of remaining write-ins for Line 9					
from overflow page	0	0	0	0	0
Totals (Lines 0901 through 0903 plus 0998)					
	15 207	0	0	0	15.207
	Bonds exempt from U.S. tax Other bonds (unaffiliated) Bonds of affiliates Preferred stocks (unaffiliated) Preferred stocks (unaffiliated) Preferred stocks of affiliates Common stocks (unaffiliated) Common stocks of affiliates Mortgage loans Real estate Contract loans Cash/Short-term investments Derivative instruments Other invested assets Aggregate write-ins for capital gains (losses) Total capital gains (losses)  DETAILS OF WRITE-INS Gain on sale of fixed assets	U.S. Government bonds Bonds exempt from U.S. tax Other bonds (unaffiliated) Bonds of affiliates Preferred stocks (unaffiliated) Preferred stocks of affiliates Common stocks (unaffiliated) Real estate Common stocks of affiliates Mortgage loans Real estate Contract loans Cash/Short-term investments Derivative instruments Other invested assets Aggregate write-ins for capital gains (losses) Total capital gains (losses) DETAILS OF WRITE-INS Gain on sale of fixed assets.  Summary of remaining write-ins for Line 9 from overflow page Totals (Lines 0901 through 0903 plus 0998)	The Realized Gain (Loss) Other On Sales or Realized Adjustments  U.S. Government bonds Bonds exempt from U.S. tax Other bonds (unaffiliated) Bonds of affiliates Preferred stocks (unaffiliated) Preferred stocks (unaffiliates Common stocks (unaffiliates Common stocks of affiliates Mortgage loans Real estate Contract loans Cash/Short-term investments Derivative instruments Other invested assets Aggregate write-ins for capital gains (losses) Total capital gains (losses)  DETAILS OF WRITE-INS Gain on sale of fixed assets Summary of remaining write-ins for Line 9 from overflow page Totals (Lines 0901 through 0903 plus 0998)	1	1   2   3   Net Gain (Loss) From Change in Difference Gain (Loss) From Change in Difference Between Basis Book/ Adjustments Down Adjustment A

# EXHIBIT 1 - ANALYSIS OF NONADMITTED ASSETS AND RELATED ITEMS

	I I LIVIO			
		1	2	3 Changes for Year
		End of Current	End of	(Increase) or
		Year	Prior Year	Decrease
1.	Summary of Items Page 2, Lines 10 to 13 and 15 to 20, Column 2	625,303	277,670	(347,633)
2.	Other Non-Admitted Assets:			
	2.1 Bills receivable		0	0
	2.2 Leasehold improvements		0	0
	2.3 Cash advanced to or in hands of officers and agents		0	0
	2.4 Loans on personal security, endorsed or not			0
	2.5 Commuted commissions			0
3.	Total (Lines 2.1 to 2.5)	0	0	0
4.	Aggregate write-ins for other assets	504,563	192,206	(312,357)
5.	Total (Line 1 plus Lines 3 and Line 4)	1,129,866	469,876	(659,990)
0401.	Prepaid Expenses	486,529	192,206	(294, 323)
0402.	Employee Advances	18,034	0	(18,034)
0403.				
0498.	Summary of remaining write-ins for Line 4 from overflow page	0	0	0
0499.	Totals (Lines 0401 thru 0403 plus 0498) (Line 4 above)	504,563	192,206	(312,357)

# 17

# **EXHIBIT 2 - ENROLLMENT BY PRODUCT TYPE**

			Total Members at End o	f		6
Source of Enrollment	1 Prior Year	2 First Quarter	3 Second Quarter	4 Third Quarter	5 Current Year	Current Year Member Months
Health Maintenance Organizations	134,548	134,017	129,212	121,441	118,685	1,530,915
Provider Service Organizations	0					
Preferred Provider Organizations	0					
4. Point of Service	0					
5. Indemnity Only	0					
6. Aggregate write-ins for other lines of business	0	0	0	0	0	0
7. Total	134,548	134,017	129,212	121,441	118,685	1,530,915
DETAILS OF WRITE-INS						
0601						
0602.						
0603.						
0698. Summary of remaining write-ins for Line 6 from overflow page	0	0	0	0	0	0
0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above)	0	0	0	0	0	0

## **NOTES TO FINANCIAL STATEMENTS**

## 1. <u>Summary of Significant Accounting Policies</u>

The financial statements of The Wellness Plan have been completed in accordance with the NAIC Accounting Practices and Procedures manual except to the extent that state law differs. As allowed under generally accepted accounting principles, the Corporation's computer equipment and software are being stated at the net book value (cost less accumulated depreciation). The monetary effect on statutory surplus of using this accounting practice is \$1,506,961.

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities.

Health premiums are recognized as income during the period in which earned. Expenses incurred in connection with acquiring new business, including acquisition costs such as sales commissions, are charged to operations as incurred.

The amounts for cash, cash equivalents, receivables, accounts payable and accrued expenses are stated at fair value due to the short maturity of these items. Short term investments are stated at the fair market value and are based on quoted market prices.

Inventories are stated at the lower of cost or market, determined by the first-in, first-out method.

Property and equipment are stated at cost. Depreciation is determined by the straight-line method over the estimated useful of the respective assets which range from 3 to 30 years.

Revenue is recognized during the month in which coverage for enrolled members is in effect. Advanced premium represents payments received during the month prior to that in which the coverage is in effect.

Medical malpractice claims have been estimated for the ulitimate costs and include both reported claims and claims incurred but not reported.

Medical claims liability consists of unpaid medical claims and other obligations resulting from the provision of health care services and include claims reported as of the balance sheet date as well as estimates for claims incurred but not reported.

## 2. <u>Accounting Changes and Correction of Errors</u>

Not applicable

## 3. <u>Business Combinations and Goodwill</u>

Not applicable

## 4. <u>Discontinued Operations</u>

Not applicable

# 5. <u>Investments (Mortgage Loans, Debt Restructuring, Reverse Mortgages, Loan-Backed Securities and Repurchase Agreements)</u>

Not applicable

## 6. <u>Joint Ventures, Partnerships and Limited Liability Companies</u>

Not applicable

## 7. <u>Investment Income</u>

Not applicable

## **NOTES TO FINANCIAL STATEMENTS**

#### 8. Derivative Instruments

Not applicable

#### 9. Income Taxes

The corporation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal income taxes has been made.

#### 10. <u>Information Concerning Parent, Subsidiaries and Affiliates</u>

Wellcorp, Inc.: The reported value of this subsidiary is \$10,145 at December 31, 2002 and is treated as a non-admitted asset for statutory reporting purposes.

WellChoice: The reported value of this subsidiary is \$-0- at December 31, 2002.

#### 11. Debt

Not applicable

# 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

Money-Purchase Pension Plan: Corporation employees are covered by a qualified defined contribution pension plan sponsored by The Wellness Plan. Contributions of six percent (6%) of each employee's compensation are made each year. The corporation's contribution to the plan was \$970,520 and \$1,164,198 for 2002 and 2001, respectively. At December 31, 2002, the fair value of plan assets was \$12,549,535.

<u>Deferred Compensation Plan</u>: The Corporation has a non-qualified deferred compensation plan covering several key employees. Plan assets at December 31, 2002 and 2001 total \$507,543 and \$770,755, respectively, and consist of equity and bond mutual funds and a fixed annuity account.

Employees' Retirement Health Care Plan: This plan replaces the defined benefit postretirement health care plan, which was terminated in July 2001, and covers 17 retired employees who were receiving benefits under the old plan. At December 31, 2002 and 2001, the plan assets totaled \$1,654,873 and \$1,842,574 respectively, and consist of equity and bond mutual funds and cash equivalents.

#### 13. <u>Capital and Surplus, Shareholder's Dividend Restrictions and Quasi-Reorganizations</u>

Not applicable

#### 14. <u>Contingencies</u>

<u>Litigation</u>: Various lawsuits are filed against the Corporation for incidents which arise in the ordinary course of business. In the opinion of the Corporation's management, the outcome of the lawsuits will not have a material adverse effect on the financial position of the Corporation.

<u>Malpractice Self-Insurance</u>: The Corporation has a self-insurance program in effect which provides for limits of \$3,000,000 per claim. In conjunction with this program, the Corporation purchased insurance policies to provide for claims in excess of \$3,000,000 up to a maximum of \$10,000,000.

## NOTES TO FINANCIAL STATEMENTS

WellChoice: The Texas Department of Insurance placed the Corporation's subsidiary, WellChoice, into temporary receivership in February 1999. In June 2000, the Texas Department of Insurance filed a claim against the Corporation to recover the outstanding liabilities of WellChoice. Management believes that any obligation the Corporation may incur on behalf of WellChoice would not have a material adverse effect on the consolidated financial position of the Corporation.

#### 15. <u>Leases</u>

The Corporation has operating leases for various office facilities in Michigan. The following is a schedule of future minimum rental payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year at December 31, 2002.

2003	\$ 543,116
2004	499,932
2005	54,000
2006	54,000
2007	<u>54,000</u>
Total minimum payments required	\$ 1,205,048

Then total rental expense for all operating leases amount to \$587,066 and \$626,575 for the years ended December 31, 2002 and 2001, respectively.

16. <u>Information about Financial Instruments With Off-Balance Sheet Risk and Financial</u> Instruments with Concentrations of Credit Risk

Not applicable

17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

Not applicable

18. Gain or Loss to the Reporting Entity from Uninsured A&H Plans and the Uninsured Portion of Partially Insured Plans

Not applicable

19. <u>Direct Premium Written/Produced by Managing General Agents/Third Party</u>
Administrators

Not applicable

## 20. Other Items

Health Care Receivables – The Corporation only accrues the pharmaceutical rebates from Advanced PCS based on the actual information received from the vendor for two of the three quarterly reporting periods, while the most recent reporting period is estimated based on a percentage of paid claims. Rebates arising from other vendors are recorded as income when received. The table below shows for each quarter for the last three years, the estimated balance of pharmacy rebate receivable as reported on the financial statements, pharmacy rebates as billed or otherwise confirmed and the pharmacy rebate received.

Other Items: Health Care Receivables Continued

Estimated balance

## **NOTES TO FINANCIAL STATEMENTS**

	of receivables as reported	Pharmacy rebates as billed/confirmed	Pharmacy rebates received
	_		
3/31/2000	399,053	240,000	233,747
6/30/2000	159,053	240,000	240,000
9/30/2000	129,602	210,549	240,000
12/31/2000	175,753	256,700	210,549
3/31/2001	159,053	240,000	256,700
6/30/2001	864,528	945,475	240,000
9/30/2001	820,158	277,134	321,504
12/31/2001	980,022	454,144	281,785
3/31/2002	885,148	240,229	335,103
6/30/2002	826,883	245,991	304,256
9/30/2002	720,000	349,192	487,610
12/31/2002	827,095	263,554	235,107

<u>Premium Deficiency Reserves:</u> As of December 31, 2002, the Corporation had liabilities of \$2,350,000 related to premium deficiency reserves. The Corporation did consider anticipated investment income when calculating its premium deficiency reserves.

<u>Reclassifications of assets and liabilities</u>: Following the NAIC Accounting Practices and Procedures, several reclassifications of assets and liabilities were implemented during 2002. These include:

- Some investments previously classified as short-term investments were reclassified as common stock on the balance sheet. These investments are mutual funds and under statutory accounting are usually classified as common stock.
- Premiums received in advance are no longer included in health premiums due and unpaid, thus reflecting the true receivables at the reporting date.
- A review of other accounts receivable resulted in medically related amounts being reclassified as health care receivables.
- Amounts due from subsidiaries and employee advances are now classified as non-admitted assets per current statutory guidelines.
- Inventory is now included with furniture and equipment.
- An amount for unpaid claims adjustment expenses (CAE) is now included on the balance sheet. Previously, this amount had been included in the amount for general expenses due and accrued.
- Payroll and fringe benefits due and unpaid were removed from Accounts Withheld or retained for the Account of Others and transferred to either unpaid CAE or general expenses due and unpaid, as appropriate.
- Deferred compensation and employee severance costs were removed as write-in items on the balance sheet and are now reported in Amounts Withheld or Retained for the Account of Others.
- Amounts previously included in "Medical Administration" on the income statement have been reclassified. Part of the amount is now reported as claims adjustment expenses. The remaining amount is considered to be hospital and medical expenses and has been allocated into the appropriate four expense lines according to the staff time spent in each area.
- Medical expenses are reported net of Coordination of Benefits, co-payments and subrogation.
- Prescription drug expense is reported net of rebates and Medicaid psychotropic revenues
- A review of outside referral expense resulted in some amounts being reclassified as other professional services.
- Prepaid Post Retirement Benefits amounting to approximately \$1 million in 2001 and reported with Aggregate write-ins for invested assets are now classified with Common Stocks.
- Premium Deficiency Reserves of \$3,975,935 were reported as Aggregate write-ins of Other Liabilities in 2001, and are now reported as Aggregate Policy Reserves.

## **NOTES TO FINANCIAL STATEMENTS**

## 21. Events Subsequent

Not applicable

#### 22. Reinsurance

Not applicable

23. Retrospectively Rated Contracts & Contracts Subject to Redetermination

Not applicable

#### 24. <u>Anticipated Salvage and Subrogation</u>

Not applicable

#### 25. Change in Incurred Claims and Claim Adjustment Expenses

Reserves for incurred claims and claim adjustment expenses attributable to insured events of prior years has increased \$1,101,665 from \$47,728,559 in 2001 to \$48,830,224 in 2002 as a result of reestimation of unpaid claims and claim adjustment expenses. This increase is generally the result of ongoing analysis of recent loss development trends. Original estimates are increased or decreased when additional information becomes known regarding individual claims.

## 26. <u>Organization and Operation</u>

The Wellness Plan is organized as an individual professional associations (IPA) model for the provision of health care services to its members. The Plan and the IPA have entered into risk/incentive sharing agreements. The IPA receives a capitation payment each month, and based upon a comparison of actual medical expense to the predetermined criteria, the providers may be required to assume additional risk. Approximately 88% of its enrollment is under the Medicaid Title XIX program and the remaining 12% are employer groups.

## 27. <u>Minimum Net Worth</u>

Under the laws of the State of Michigan, the Corporation is required to provide a minimum contingency reserve based on a percentage of the Authorized Control Level. At December 31, 2002, the Authorized Control Level was determined at \$9,578,271.

# **SUMMARY INVESTMENT SCHEDULE**

		Gro Investment	Holdings	in t Annual S	its as Reported the Statement
	Investment Categories	1 Amount	2 Percentage	3 Amount	4 Percentage
1.	Bonds:	7	. croomage	7 amount	. o.oomage
	1.1 U.S. Treasury securities		0.00.00		0.00.00
	1.2 U.S. government agency and corporate obligations (excluding mortgage-backed securities):				
	1.21 Issued by U.S. government agencies				0.00.0
	1.22 Issued by U.S. government sponsored agencies		0.000		0.000
	Foreign government (including Canada, excluding mortgaged-backed securities)		0.000		0.000
	1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S.:		0.000		0.000
	1.41 States, territories and possessions general obligations      1.42 Political subdivisions of states, territories and possessions and		0.00		0.00
	political subdivisions general obligations		0.00		0.000
	1.43 Revenue and assessment obligations		0.00		0.000
	1.44 Industrial development and similar obligations		0.00		0.000
	Mortgage-backed securities (includes residential and commercial MBS):				
	1.51 Pass-through securities:				
	1.511 Guaranteed by GNMA				
	1.512 Issued by FNMA and FHLMC				000
	1.513 Privately issued		0.00.0		0.00.00
	1.52 CMOs and REMICs:				
	1.521 Issued by FNMA and FHLMC		0.00.0		0.00.00
	1.522 Privately issued and collateralized by MBS issued or guaranteed by GNMA, FNMA, or FHLMC		0.000		0.000
	1.523 All other privately issued				0.000
2.	Other debt and other fixed income securities (excluding short-term):				
	2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the				
	SVO)				0.00
	2.2 Unaffiliated foreign securities		0.00.0		0.00
	2.3 Affiliated securities		0.00		0.000
3.	Equity interests:				
	3.1 Investments in mutual funds		0.00.0		0.00
	3.2 Preferred stocks:				
	3.21 Affiliated				
	3.22 Unaffiliated		0.00.00		0.00.00
	3.3 Publicly traded equity securities (excluding preferred stocks):		0.000		
	3.31 Affiliated				0.000
	3.32 Unaffiliated	2,386,654		2,386,654	/ .511
	3.4 Other equity securities:		0.000		0.000
	3.41 Affiliated		0.000		0.000
	3.42 Unaffiliated		0.00		0.000
	3.5 Affiliated		0.000		0.000
	3.52 Unaffiliated		0.000		0.000
4	Mortgage loans:		0.000		0.000
	4.1 Construction and land development		0 000		0.00
	4.2 Agricultural				0.000
	4.3 Single family residential properties				0.000
	4.4 Multifamily residential properties				0.00
	4.5 Commercial loans				0.000
5.	Real estate investments:				
	5.1 Property occupied by the company	28,422,937	88 . 102	28,422,937	89.451
	5.2 Property held for the production of income (includes	, , , , , , ,		, , , , , ,	
	\$of property acquired in satisfaction of debt)		0.00	0	0.00
	5.3 Property held for sale (\$including		1		
	property acquired in satisfaction of debt)		0.00	0	0.00
6.	Policy loans				0.00
	Receivables for securities			0	0.000
	Cash and short-term investments			424,053	1.335
	Other invested assets	1,027,778	3.186	541,249	1.703
	Total invested assets	32,261,422	100.000	31,774,893	100.000

# PART 1 - COMMON INTERROGATORIES GENERAL

12. If yee, do the reconting entity register and lie with its domicilary State Insurance Commissioner. Director or Superintendent, or with such regulatory folicial of the state of domicile of the principal insure in the Holding Company System. a registration statement providing disclosure substantially similar to the standards adopted by the National Association of learnance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory And are model regulators pertaining themso, or its the reporting entity subject to the statement of the reporting entity?  1.3 State Regulators?  2.8 If yee, date of charges  1.9 If yee, date of charges  1.0 If yee, date of charges  1.1 If yee, date of charges  1.2 If yee, date of charges  1.3 If yee, date of charges  1.5 If yee, date of charges  1.5 If yee, date of charges  1.6 If yee is yee, date of charges  1.7 If yee is yee, date of charges  1.7 If yee is yee, date of charges  1.8 If yee, date of charges  1.9 If yee, date of charges  1.0 If yee, date of charges  1.1 If yee, date of charges  1.1 If yee, date of charges  1.2 If yee, date of charges  1.3 If yee, date of charges  1.5 If yee, date of charges  1.6 If yee, date of charges  1.7 If yee, date of charges  1.	1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?		Х]	No [				
2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?  2.2 If yes, date of change:  3.1 If not previously filed, furnish herewith a certified copy of the instrument as amended.  3.2 State as of what date the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.  3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination challenge of the reporting entity. This is the release date or completion date of the examination report and not the date of the examination report and and the examination report and and the examination report and date of the examination of the examination report and the examination of the examination report and the examination of the examination report and control of the examination of the examination report and control of the examination report and control of the reporting entity that ha	1.2	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to		]	NA [				
2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?  2.2 If yes, date of change:  3.1 If not previously filed, furnish herewith a certified copy of the instrument as amended.  3.2 State as of what date the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.  3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination challenge of the reporting entity. This is the release date or completion date of the examination report and not the date of the examination report and and the examination report and and the examination report and date of the examination of the examination report and the examination of the examination report and the examination of the examination report and control of the examination of the examination report and control of the examination report and control of the reporting entity that ha	1.3	State Regulating?	Michigan						
If not previously filed, furnish herewith a certified copy of the instrument as amended.  If not previously filed, furnish herewith a certified copy of the instrument as amended or is being made.  It state as of what date the latest financial examination report does completed or released.  It sates as of what date the latest financial examination report are completed or released.  It sates as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completed or the examination report and not the date of the examination (balance sheet date).  It should be the latest financial examination report and not the date of the examination (balance sheet date).  It putling the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaride employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business?  Yes [ ]  4.12 renewals?  Personation or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.21 renewals?  Yes [ ]  4.22 renewals?  Yes [ ]  If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation during the period covered by this statement?  Yes [ ]		Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the	e						
3.1 State as of what date the latest financial examination of the reporting entity was made or is being made.  3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined ablance sheet and not the date the report was completed or released.  3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).  3.4 By what department or departments? Office of Financial and Insurance Services, State of Michigan.  3.5 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive dredit or commissions for or control a substantial part (more than 20 percent of any major line of business reassured on direct premiums) of:  4.11 sales of new business?  4.22 newals?  4.22 newals?  5.2 If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has cessed to exist as a result of the emerger or consolidation.  5.2 If yes, provide the name of the entity, MAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has cessed to exist as a result of the emerger or consolidation.  6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)  6.1 Has the reporting entity had any Certificates of Authority, licenses or	2.2	If yes, date of change:							
3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.  3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).  3.4 By what department or departments? Office of Financial and Insurance Services, State of Michigan		If not previously filed, furnish herewith a certified copy of the instrument as amended.							
3.2 State has a of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.  3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).  3.4 By what department or departments? Office of Financial and Insurance Services, State of Michigan.  4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?  4.22 Insulated of the examination of the examination of the examination of any combination thereof under common control (other than salaried employees of the reporting entity, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.12 renewals?  4.22 renewals?  4.22 renewals?  4.23 sales of new business?  4.24 renewals?  4.25 sales of new business?  4.26 If yes, provide the name of the entity, MAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation during the period covered by this statement?  1 If yes, give full information  Name of Entity  Name of Entity  Nalic Company Code  Name of Entity  Nalic Company Code  Name of the reporting entity and unique the reporting period? (You need not report an action, either formal or informal, if a confidentiality	3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.							
3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).  3.4 By what departments? Office of Financial and Insurance Services, State of Michigan.  4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?	3.2	State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This	s						
8.4 By what department or departments? Office of Financial and Insurance Services, State of Michigan 4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?  4.22 Puring the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.21 sales of new business?  4.22 renewals?  Yes []  4.22 renewals?  Yes []  1. Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?  Yes []  Yes []  1. Wes provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.  1. Name of Entity  NAIC Company Code  State of Domicile  1. Wes []  Yes []  Yes []  1. If yes, provide the name of the entity, that has ceased to exist as a result of the merger or consolidation.  1. Name of Entity  NAIC Company Code  State of Domicile  Yes []  Yes []  Yes []  Yes []  1. If yes, Individual information or entity directly or indirectly control 10% or more of the reporting entity?  Yes []  Also the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement).  1. Uses any foreign (non-Unit	3.3	State as of what date the latest financial examination report became available to other states or the public from either the state of domicile of the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance).	or e						
4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.11 sales of new business?	3 4								
4.12 renewals?		During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or an combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for o	у						
4.12 renewals?		4.11 sales of new business?	Yes [	1	No [ X				
4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:  4.21 sales of new business?				-					
4.22 renewals?	4.2	During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:	e, et		•				
Solution 1. Has the reporting entity been a party to a merger or consolidation during the period covered by this statement?  If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.    Name of Entity			-	-					
If yes, provide the name of the entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.    Name of Entity									
Name of Entity  Name of Entity  NAIC Company Code  State of Domicile  Name of Entity  NAIC Company Code  Name of Domicile  Name of Entity  NAIC Company Code  State of Domicile  Name of Entity  NAIC Company Code  Name of Entity  It person the policial in the poli	5.2	ceased to exist as a result of the merger or consolidation.	s						
6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)									
6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)									
6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)  6.2 If yes, give full information  7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?  7.2 If yes,  7.21 State the percentage of foreign control;  7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).									
revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)  Yes [ ]  1. If yes, give full information									
revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality clause is part of the agreement.)  Yes [ ]  1. If yes, give full information									
7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?	6.1	revoked by any governmental entity during the reporting period? (You need not report an action, either formal or informal, if a confidentiality	y	]	No [ X				
7.2 If yes,  7.21 State the percentage of foreign control;	6.2	If yes, give full information	-						
7.21 State the percentage of foreign control;	7.1	Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity?							
7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).	7.2								
manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).									
		manager or attorney in fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager o							
			]						
		<u> </u>	<b>-</b>						

# **GENERAL INTERROGATORIES**

# (continued)

	what is the name and address of the independent certified public accountant	t or accounting min re	tamed to conduct the annual addit:					
	Deloitte & Touche LLP, 600 Renaissance Ctr., Ste. 900, Detroit, MI 48243							
9.	What is the name, address and affiliation (officer/employee of the repo consulting firm) of the individual providing the statement of actuarial opini	rting entity or actuar ion/certification?	ry/consultant associated with a(n) actu	arial				
	Mercer, 400 Renaissance Ctr, Ste. 1100, Detroit, MI 48243							
10.	FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ON	ILY:						
10.1	What changes have been made during the year in the United States Manage	er or the United States	Trustees of the reporting entity?					
10.2	Does this statement contain all business transacted for the reporting entity th	rough its United State	es Branch on risks wherever located?		Yes [	]	No [	]
10.3	Have there been any changes made to any of the trust indentures during the	year?			Yes [	]	No [	]
10.4	If answer to (10.3) is yes, has the domiciliary or entry state approved the char	nges?		Yes [	] No [	]	NA [	]
	BOARD O	OF DIRECTOR	s					
11.	Is the purchase or sale of all investments of the reporting entity passed up thereof?				Yes [ X	( 1	No [	1
12.	Does the reporting entity keep a complete permanent record of the proce thereof?	edings of its Board	of Directors and all subordinate commi	ttees	Yes [ X	,	٠	1
13.	Has the reporting entity an established procedure for disclosure to its board part of any of its officers, directors, trustees or responsible employees wh	of directors or trustee	es of any material interest or affiliation or	the	Yes [ X	•		]
141		NANCIAL	44.11 To discators as ather officers	Ф				0
14.1	Total amount loaned during the year (inclusive of Separate Accounts, exclusi	ive of policy loans):	<ul><li>14.11 To directors or other officers</li><li>14.12 To stockholders not officers</li></ul>	*				
			14.13 Trustees, supreme or grand					0
			(Fraternal only)	\$				0
14.2	Total amount of loans outstanding at end of year (inclusive of Separate Accoloans):	ounts, exclusive of pol	icy 14.21 To directors or other officers	\$				0
			14.22 To stockholders not officers	\$				0
			14.23 Trustees, supreme or grand (Fraternal only)	\$				0
15.1	Were any of the assets reported in this statement subject to a contractual obligation being reported in this statement?				Yes [	]	No [	Х ]
15.2	If yes, state the amount thereof at December 31 of the current year:	15.21 Rented f	rom others					
		15.22 Borrowe	d from others	\$				
		15.23 Leased f	rom others	\$				
		15.24 Other		\$				
	Disclose in Notes to Financial Statements the nature of each of these obligat							
16.1	Does this statement include payments for assessments as described in guaranty association assessments?				Yes [	]	No [	х ]
16.2	If answer is yes,		paid as losses or risk adjustment					
			paid as expenses					
		16.23 Other a	mounts paid	\$				

# (continued) INVESTMENT

	List the following	ig oapital olook illioilliat	on the traperting one					
		1 Number of Shares	2 Number of Shares	3	4 Redemption Price	5 Is Dividend Rate	6 Are Dividend	de
	Class	Authorized	Outstanding	Par Value Per Share		Limited?	Cumulative	
						Yes No	Yes No	
	Preferred					. [ ] [ ]	[ ] [	]
	Common				XXX	XXX XXX	XXX X	XX
18.1.					r, over which the reporti hedule E - Part 2 - Spec			Yes [ X ] No [
18 2		and complete information	,	xcept as shown by Sc	nedule E - Fait 2 - Spec	iai Deposits:		103 [ X ] 110 [
10.2	ii iio, givo iaii c	and complete information	rolating thoroto.					
19.1					ecember 31 of the curre			
					urities subject to Interrog			Yes [ ] No [ X
19.2	If yes, state the	amount thereof at Dece	ember 31 of the current	year: 19.21	Loaned to others		\$	
				19.22	Subject to repurchase a	agreements	\$	
				19.23	Subject to reverse repu	rchase agreements	\$	
				19.24	Subject to dollar repurc	hase agreements	\$	
				19.25	Subject to reverse dolla	ır repurchase agreem	ents \$	
				19.26	Pledged as collateral		\$	
				19.27	Placed under option ag	reements	\$	
				19.28	Letter stock or other see	curities restricted as to	sale \$	
				19.29	Other		\$	13,886,000
19.3	For each categ	ory above, if any of the	se assets are held by ot	hers, identify by whom	held:			
	19.31 Bank	One Trust Company, N.	A	19.35				
	19.32			19.36				
	19.33			19.37				
	19.34			19.38				
				19.39				
					ade available for use by	another person during	g the period	
10.4	•	this statement, attach a		ne instructions to the a	annuai statement.			
19.4	For category (1	9.28) provide the follow	ing:					
		1			2			2
		1 Nature of Rest	riction		2 Description	on		3 Amount
		Nature of Rest			_			
		Nature of Rest			Description			
		Nature of Rest			Description			
		Nature of Rest			Descriptio			Amount
20.1	Does the repor	Nature of Rest			Description			
	If yes, has a co	Nature of Rest	ging transactions report	ed on Schedule DB?	Descriptio			Amount
20.2	If yes, has a co If no, attach a co Were any prefe	Nature of Rest	ging transactions report n of the hedging programement. vned as of December 3:	ed on Schedule DB?	Description Descri	o equity, or, at the opt		Yes [ ] No [ X ] No [ X
20.2	If yes, has a co If no, attach a c Were any prefe issuer, convert	Nature of Rest	ging transactions report n of the hedging program ement. wned as of December 3	ed on Schedule DB? In been made available If of the current year m	Description  e to the domiciliary state and atorily convertible int	o equity, or, at the opt	Yes [	Yes [ ] No [ X ] No [ ] NA [ X  Yes [ ] No [ X
20.2 21.1 21.2.	If yes, has a co If no, attach a co Were any prefe issuer, convert If yes, state the	Nature of Rest	ging transactions report n of the hedging program ement. vned as of December 3:	ed on Schedule DB? In been made availabl If of the current year m	Description  e to the domiciliary state?  andatorily convertible int	o equity, or, at the opt	Yes [ ion of the	Yes [ ] No [ X ] No [ ] NA [ X  Yes [ ] No [ X
20.2 21.1 21.2.	If yes, has a coll no, attach a coll for no, attach a coll were any prefersioner, convert If yes, state the Excluding item deposit boxes, qualified bank of	Nature of Rest  ting entity have any hed comprehensive description description with this state erred stocks or bonds ov ible into equity?  amount thereof at Dece s in Schedule E, real es were all stocks, bonds a or trust company in acco	ging transactions report of the hedging programement. wheed as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own	ed on Schedule DB?  In been made available  If of the current year managements held phase throughout the cueral, Section IV.H-Cueral.	e to the domiciliary state andatorily convertible interpretation by sically in the reporting errent year held pursuant to stodial or Safekeeping Agency in the safekeeping Agency in the stodial or Safekeeping Agency in the safekeeping Agen	o equity, or, at the opt	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll for no, attach a coll for	Nature of Rest  ting entity have any hed comprehensive description description with this state erred stocks or bonds over the stocks or bonds are amount thereof at Dece s in Schedule E, real es were all stocks, bonds a or trust company in accolition Examiners Handbo	ging transactions report of the hedging programement. wheed as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen	ed on Schedule DB?  m been made available  of the current year made  year.  d investments held phade throughout the cueral, Section IV.H-Custon	Description  e to the domiciliary state and atorily convertible interpretation of the pursuant of the stodial or Safekeeping Agreement year held pursuant to stodial or Safekeeping Agreement year held year h	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ ] NA [ X  Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll for no, attach a coll for	Nature of Rest  ting entity have any hed comprehensive description description with this state erred stocks or bonds over the stocks or bonds are amount thereof at Dece s in Schedule E, real es were all stocks, bonds a or trust company in accolition Examiners Handbo	ging transactions report of the hedging programement. wheed as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen	ed on Schedule DB?  m been made available  of the current year made  year.  d investments held phade throughout the cueral, Section IV.H-Custon	e to the domiciliary state andatorily convertible interpretation by sically in the reporting errent year held pursuant to stodial or Safekeeping Agency in the safekeeping Agency in the stodial or Safekeeping Agency in the safekeeping Agen	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll for no, attach a coll for	Nature of Rest  ting entity have any hed comprehensive description description with this state erred stocks or bonds over the stocks or bonds are amount thereof at Dece s in Schedule E, real es were all stocks, bonds a or trust company in accolition Examiners Handbo	ging transactions report of the hedging programement. wheed as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen pok?	ed on Schedule DB?  m been made available  of the current year made  year.  d investments held phade throughout the cueral, Section IV.H-Custon	e to the domiciliary state andatorily convertible int sysically in the reporting errent year held pursuant total or Safekeeping Against the standard or Safekeeping Against Handbook, contact the standard or Safe	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC emplete the following:	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll for no, attach a coll for	Nature of Rest	ging transactions report of the hedging programement. when as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen book?	ed on Schedule DB?  m been made available  of the current year made  year.  d investments held phade throughout the cueral, Section IV.H-Custon	e to the domiciliary state?  andatorily convertible int  ysically in the reporting e frent year held pursuant t stodial or Safekeeping Ag  examiners Handbook, con	o equity, or, at the optentity's offices, vaults of a custodial agreeme greements of the NAIC emplete the following:	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll for no, attach a coll for	Nature of Rest	ging transactions report of the hedging programement. wheed as of December 3: ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen pok?	ed on Schedule DB?  m been made available  of the current year made  year.  d investments held phade throughout the cueral, Section IV.H-Custon	e to the domiciliary state?  andatorily convertible int  ysically in the reporting e frent year held pursuant t stodial or Safekeeping Ag  examiners Handbook, con	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC emplete the following:	Yes [ ion of the sr safety ent with a	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll fino, attach a coll fino, a	ting entity have any hed emprehensive description description with this state erred stocks or bonds over the empty amount thereof at Decessin Schedule E, real es were all stocks, bonds a or trust company in accolition Examiners Handbots that comply with the results of the empty with the emp	ging transactions report on of the hedging programement.  where as of December 3: ember 31 of the current state, mortgage loans an and other securities, own ordance with Part 1-Gen pok?	ed on Schedule DB?  In been made available  I of the current year made	e to the domiciliary state?  andatorily convertible int  ysically in the reporting e frent year held pursuant t stodial or Safekeeping Ag  examiners Handbook, con	o equity, or, at the optentity's offices, vaults of the NAIC emplete the following:	yes [ ion of the	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll fino, attach a coll fino, a	ting entity have any hed emprehensive description description with this state erred stocks or bonds over the empty of the	ging transactions report on of the hedging programement.  where as of December 3:  ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen pook?  quirements of the NAIC  1 e of Custodian(s)	ed on Schedule DB?  In been made available  If of the current year made investments held phased throughout the current, Section IV.H-Current, Section IV.H	Description  e to the domiciliary state?  andatorily convertible int  ysically in the reporting e rrent year held pursuant t stodial or Safekeeping Ag  examiners Handbook, con  Custodiar  t, Michigan	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC emplete the following:	yes [ ion of the	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll fino, attach a coll fino, a	ting entity have any hed emprehensive description description with this state erred stocks or bonds over the empty of the	ging transactions report on of the hedging programement.  where as of December 3:  ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen pook?  quirements of the NAIC  1 e of Custodian(s)	ed on Schedule DB?  In been made available  If of the current year made investments held phased throughout the current, Section IV.H-Current, Section IV.H	Description  e to the domiciliary state?  andatorily convertible int  ysically in the reporting errent year held pursuant to stodial or Safekeeping Agriculture.  Examiners Handbook, con	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC emplete the following:	yes [ ion of the	Yes [ ] No [ X ] No [ X Yes [ ] No [ X
20.2 21.1 21.2. 22.	If yes, has a coll fino, attach a coll fino, a	ting entity have any hed emprehensive description description with this state erred stocks or bonds over the empty of the	ging transactions report on of the hedging programement.  where as of December 3:  ember 31 of the current tate, mortgage loans an and other securities, own ordance with Part 1-Gen pook?  quirements of the NAIC  1 e of Custodian(s)	ed on Schedule DB?  In been made available  If of the current year made investments held phased throughout the current, Section IV.H-Current, Section IV.H	Description  e to the domiciliary state?  andatorily convertible int  ysically in the reporting e rrent year held pursuant t stodial or Safekeeping Ag  examiners Handbook, con  Custodiar  t, Michigan	o equity, or, at the opt entity's offices, vaults of to a custodial agreeme greements of the NAIC emplete the following:	yes [ ion of the	Yes [ ] No [ X ] No [ X Yes [ ] No [ X

# (continued) **INVESTMENT**

]

1 Name(s)	2 Location	(s)		3 xplanation(s)	
Have there been any changes, including nam	• • • • • • • • • • • • • • • • • • • •	in 22.01 during the current y	ear?	Yes [ ] M	
If yes, give full and complete information relat	_				
1 Old Custodian	2 New Custodian	3 Date of Change		4 Reason	
Identify all investment advisors, brokers/dealer handle securities and have authority to ma	ake investments on behalf of the reporting				
1 Central Registration	2			3	
Depository Number(s)	Name		Address  Bank One. 611 Woodward Ave Detroit. Mich.		
DTC2255	Clarence Lewis, Jr		nk Une, 611 Woodward / 226		
DTC2255	Richard F. Cipicchio		nk One, 111 Polaris Pa 420		
DTC2108	· ·		omerica, 411 W. Lafaye		
	OTHE	R			
Amount of payments to Trade Associations, S List the name of the organization and the Associations, Service Organizations and S	amount paid if any such payment repr	resented 25% or more of	he total payments to T		
	1 Name		2 Amount Paid		
	Name		\$0		
			\$0		

24.1 Amount of payments for legal expenses, if any?	\$579,710

the period covered by this statement.

1	2
Name	Amount Paid
Grier and Copeland, 3000 Penobscot Bldg., Detroit, MI 48226	\$ 164,858
	,

.....65,000 25.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? \$

25.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

1 Name	2 Amount Paid
Muchmore, Harrington, Smalley, 500 Michigan National Tower, Lansing, MI 48933	
	*

(continued)

# PART 2 - HEALTH INTERROGATORIES

1.1		care Supplement Insurance in force?				NO [ X	
1.2		ess only\$					
1.3		e Medicare Supplement Insurance Experience Exhibit?					
	1.31 Reason for excluding						
1.4	•	e to Canadian and/or Other Alien not included in Item (1.2) above. \$					
1.5		Supplement Insurance. \$					
1.6	Individual policies:						
		Most current three years:					
		·					
		1.63 Number of covered lives\$				(	)
		All years prior to most current three years:					
		1.64 Total premium earned\$					
		1.65 Total incurred claims\$					
		1.66 Number of covered lives\$					)
1.7	Group policies:						
		Most current three years:					
		1.71 Total premium earned\$					)
		1.72 Total incurred claims\$					)
		1.73 Number of covered lives\$					
		All years prior to most current three years:					
		1.74 Total premium earned\$				(	)
		1.75 Total incurred claims\$					)
		1.76 Number of covered lives\$					)
2.1	Has the reporting entity received any endow	ment or gift from contracting hospitals, physicians, dentists, or others that is agreed will be					,
2.1	returned when, as and if the earnings of the	e reporting entity permits?		Yes [	1	No [ X	1
2.2	If yes, give particulars:				,		,
	, , 3						
3.1	Have copies of all agreements stating the	period and nature of hospitals', physicians', and dentists' care offered to subscribers and	ı				
0		e regulatory agency?		Yes [	Χ]	No [	]
3.2	If not previously filed, furnish herewith a copy(is	es) of such agreement(s). Do these agreements include additional benefits offered?		Yes [	Χ]	No [	]
4.1	Does the reporting entity have stop-loss reinsu	rance?		Yes [	X ]	No [	1
4.2	If no, explain:			_			
	•						
4.3	Maximum retained risk (see instructions)	4.31 Comprehensive Medical\$			5	000,000	)
		• • • • • • • • • • • • • • • • • • • •					
		4.35 Other Limited Benefit Plan\$					
		·					
5.	Describe arrangement which the reporting enti-	ty may have to protect subscribers and their dependents against the risk of insolvency including					
0.		ileges with other carriers, agreements with providers to continue rendering services, and any					
6.1	Does the reporting entity set up its claim liability	y for provider services on a service data base?		Yes [	X ]	No [	1
6.2	If no, give details:	,		٠		·	•
	, g						
7.	Provide the following Information regarding par	ticinating providers:					
		7.1 Number of providers at start of reporting year				2 500	)
		7.2 Number of providers at end of reporting year					
8.1	Does the reporting entity have husiness subject	ot to premium rate guarantees?			_	No [ X	_
8.2	If yes, direct premium earned:	to promisin rate guarantees:		100 [	1	no į x	1
0.2	ii yes, direct premium eamed.	8.21 Business with rate guarantees between 15-36 months					
0.1	Doos the reporting entity have Benue/Mithheld	8.22 Business with rate guarantees over 36 months				No [	1
9.1		Arrangements in its provider contract?		165 [	v ]	NO [	]
9.2	If yes:	O Od Marianum amanaka nasakla kansasa	٥				
		9.21 Maximum amount payable bonuses\$					
		9.22 Amount actually paid for year bonuses\$					
		·		699			
		9.24 Amount actually paid for year withholds\$	0				
10.	List service areas in which reporting entity is lic	censed to operate:					
	ſ						
		1					
	ļ	Name of Service Area					
		State of Michigan					

# **FIVE-YEAR HISTORICAL DATA**

	1146	TEAR FILE	2	3 3	4	5
		2002	2001	2000	1999	1998
BALA	NCE SHEET ITEMS (Pages 2 and 3)					
1.	Total admitted assets (Page 2, Line 23)	45 , 955 , 239	74,201,337	79,455,321		113,388,382
2.	Total liabilities (Page 3, Line 18)	42,728,075	62,522,989	67 , 415 , 861	72,856,557	74, 158, 111
3.	Statutory surplus	9,578,271	0	0	0	0
4.	Total capital and surplus (Page 3, Line 26)	3,227,164	11,678,348	12,039,460	15,740,071	39,230,271
INCO	ME STATEMENT ITEMS (Page 4)					
5.	Total revenues (Line 7)	234 , 140 , 772	251,578,503	241,089,648	226 , 174 , 451	238,992,371
6.	Total medical and hospital expenses (Line 17)	218,466,040	216,053,917	214,794,275	213,199,854	204,576,364
7.	Total administrative expenses (Line 19)	24,874,177	29,599,001	32,710,823	36 , 784 , 581	38,466,256
8.	Net underwriting gain (loss) (Line 22)	(9, 126, 438)	(1,989,489)	(11,129,779)	(23,809,984)	(4,050,249)
9.	Net investment gain (loss) (Line 25)	1 , 189 , 578	2,026,104	2,295,639	2,167,597	5,400,586
10.	Total other income (Lines 26 plus 27)	0	(397,726)	5 , 133 , 528	981,770	1 , 333 , 445
11.	Net income (loss) (Line 30)	(7,936,860)	(361,111)	(3,700,612)	(23,809,984)	(9,836,744)
RISK	- BASED CAPITAL ANALYSIS					
12.	Total adjusted capital	3 , 227 , 164	11,678,348	12,039,460	15,982,839	39 , 230 , 271
13.	Authorized control level risk-based capital	9,578,271	8,819,788	9,105,698	7,962,894	8,048,992
	PLLMENT (Exhibit 2)					
	Total members at end of period (Column 5, Line 7)			134 , 123		
15.	Total member months (Column 6, Line 7)	1,530,915	1,596,772	1,662,272	1 , 653 , 996	1 ,790 ,602
	ATING PERCENTAGE (Page 4) divided by Page 4, sum of Line 2, 3 and 5)					
16.	Premiums earned (Line 2 plus 3)	100.0	100.0	100.0	100.0	100.0
17.	Total medical and hospital (Line 17)	93.3	87.0	89.8	95.3	87.6
18.	Total underwriting deductions (Line 21)	103.9	102.1	105.4	112.5	104.8
19.	Total underwriting gain (loss) (Line 22)	(3.9)	(0.8)	(4.7)	(10.7)	(1.7)
	ID CLAIMS ANALYSIS Exhibit, Part 2B)					
20.	Total claims incurred for prior years (Line 11, Col. 5)	48,830,224	58,015,682	41,419,775	57 , 489 , 777	42,192,825
21.	Estimated liability of unpaid claims – [prior year (Line 11, Col. 6)]	47 ,728 ,559	56,585,235	35,775,433	27,617,333	38,091,124

**FIVE-YEAR HISTORICAL DATA (Continued)** 

	1 2002	2 2001	3 2000	4 1999	5 1998
INVESTMENTS IN PARENT, SUBSIDIARIES AND AFFILIATES					
22. Affiliated bonds (Sch. D Summary, Line 25, Col. 1)	0	0	0	0	0
23. Affiliated preferred stocks (Sch. D Summary, Line 39, Col. 1)	0	0	0	0	0
24. Affiliated common stocks (Sch. D Summary, Line 53, Col. 2)	0	0	0	0	0
Affiliated short-term investments (subtotal included in Sch. DA, Part 2, Col. 5, Line 11)	0	0	0	0	0
26. Affiliated mortgage loans on real estate		0	0	0	0
27. All other affiliated		0	0	0	0
28. Total of above Lines 22 to 27	0	0	0	0	0

# **SCHEDULE D - SUMMARY BY COUNTRY**

Long-Term Bonds and Stocks OWNED December 31 of Current Year

	Lor	ng-Term Bonds and Stocks	OWNED December 31	of Current Year		1 4
Description			1 Book/Adjusted Carrying Value	2 Fair Value (a)	3 Actual Cost	4 Par Value of Bonds
BONDS	1.	United States		raii vaiue (a)	0	rai value di bollus
Governments	1. 2.		0	0	 N	0
(Including all obligations guaranteed	3.	Other Countries	0	0	0	0
by governments)	4.		0	0	0	0
States, Territories and Possessions	5.		0	0	0	0
(Direct and guaranteed)	6.		0	0	0	0
(	7.		0	0	0	0
	8.	Totals	0	0	0	0
Political Subdivisions of States,	9.	United States	0	0	0	0
Territories and Possessions	10.		0	0	0	0
(Direct and guaranteed)	11.	Other Countries	0	0	0	0
	12.	Totals	0	0	0	0
Special revenue and special assessment						
obligations and all non-guaranteed	13.	United States	0	0	0	0
obligations of agencies and authorities of	14.	Canada	0	0	0	0
governments and their political subdivisions	15.	Other Countries	0	0	0	0
	16.	Totals	0	0	0	0
Public Utilities (unaffiliated)	17.	United States	0	0	0	0
	18.		0	0	0	0
	19.	Other Countries	0	0	0	0
	20.	Totals	0	0	0	0
Industrial and Miscellaneous and Credit Tenant	21.		0	0	0	0
Loans (unaffiliated)	22.		0	0	0	0
	23.		0	0	0	0
		Totals	0	0	0	0
Parent, Subsidiaries and Affiliates	25.		0	0	0	0
	26.	Total Bonds	0	0	0	0
PREFERRED STOCKS	27.			0	0	
Public Utilities (unaffiliated)	28.		0	0	U	
	29.	Other Countries	0	0	0	
Panks Trust and Insurance Companies	30.	Totals	0	0	0	ł
Banks, Trust and Insurance Companies (unaffiliated)	31.		0	D	D	
(unanimateu)	32. 33.	Other Countries	0	0	D	
	34.	Totals	0	0	0	1
Industrial and Miscellaneous (unaffiliated)	35.		0	0	0	1
industrial and iviscellaneous (unanimated)	36.		0	0		
	37.	Other Countries	0	0	0	
	38.		0	0	0	
Parent, Subsidiaries and Affiliates		Totals	0	0	0	
raion, casoralanos ana rimiatos	40.		0	0	0	
COMMON STOCKS	41.		0	0	0	
Public Utilities (unaffiliated)		Canada	0	0	0	
· dono otimbos (dirarimatos)	43.		0	0	0	
		Totals	0	0	0	1
Banks, Trust and Insurance Companies		United States	0	0	0	1
(unaffiliated)		Canada	0	0	0	
,		Other Countries	0	0	0	
		Totals	0	0	0	]
Industrial and Miscellaneous (unaffiliated)		United States	9,828,328	9,828,328	9,827,389	]
,		Canada	0	0	0	
	51.	Other Countries	0	0	0	
	52.		9,828,328	9,828,328	9,827,389	
Parent, Subsidiaries and Affiliates	53.		0	0	0	
	54.	Total Common Stocks	9,828,328	9,828,328	9,827,389	
	55.		9,828,328	9,828,328	9,827,389	
		Total Bonds and Stocks	9,828,328	9,828,328	9,827,389	]
			, -,	, ,	, , , , , , , , , , , , , , , , , , , ,	•

<sup>(</sup>a) The aggregate value of bonds which are valued at other than actual fair value is \$

# **SCHEDULE D - VERIFICATION BETWEEN YEARS**

1.	Book/adjusted carrying value of bonds and stocks, prior	6.	Foreign Exchange Adjustment:
	year0		6.1 Column 17, Part 1
2.	Cost of bonds and stocks acquired, Column 6, Part 39,827,389		6.2 Column 13, Part 2, Sec. 1 0
3.	Increase (decrease) by adjustment:		6.3 Column 11, Part 2, Sec. 2
	3.1 Column 16, Part 1		6.4 Column 11, Part 40
	3.2 Column 12, Part 2, Sec. 1	7.	Book/adjusted carrying value at end of current period9,828,328
	3.3 Column 10, Part 2, Sec. 2 939	8.	Total valuation allowance
	<b>3.4 Column 10, Part 4</b> 939	9.	Subtotal (Lines 7 plus 8)
4.	Total gain (loss), Col. 14, Part 4	10.	Total nonadmitted amounts
5.	Deduct consideration for bonds and stocks disposed of	11.	Statement value of bonds and stocks, current period9,828,328
	Column 6, Part 4		

# SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

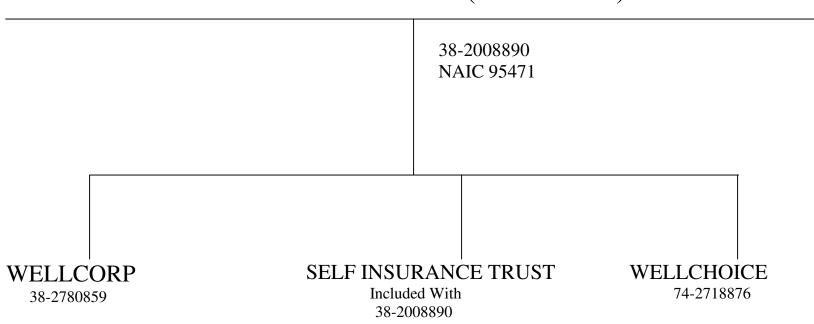
States   Ex.		I	1	2	States and Territories	iness Only			
States, Etc.   View or Not   View or Not   Premiume   Title XXVIII   Title XXX   Program Pear					3			6 Federal Employees Health Benefits	
2. Alsoka	States, Etc.				Premiums			Program Premiums	
3, Arizona	1. Alabama	AL							
A. Arkansas	2. Alaska								
5. Calimina C.A	3. Arizona								
6. Coloratio CO									
7. Comestical OT									
8. Delaware DE									
0. District of Columbia   O.C									
10. Picods									
11. Georgia   GA									
12   Hawaii									
13. daño									
14. Illinols									
15. Indiane									
16.									
17. Kansas									
18. Kenulasky   KY									
19. Louislaina									
20. Maine	•								
21									
22   Massachusetts									
23. Michigan MI No Yes 25.401,688 206,850,352 1.98 24. Minnesota MN No MS S S MS S S MS S MS S S MS S MS									
24. Minnesola. MN					OF 404 CF0		200 050 252	4 055 406	
25. Mississippi MS MS	•		IVO	res	25,401,008		200,800,302	1,955,400	
26. Missouri MO MT MT MESSAN NE MESS									
27. Mortana. MT									
28. Nebraska NE									
29. Nevada NV									
30. New Hampshire NH									
31. New Jersey. NJ									
32. New Mexico NM NY NY NY NO									
33. New York									
34. North Carolina									
35. North Dakota									
36. Ohio. OH									
37. Oklahoma OK									
38. Oregon OR									
39. Pennsylvania PA									
40. Rhode Island RI South Carolina SC SC 42. South Dakota SD S	<del>-</del>								
41. South Carolina SC									
42. South Dakota SD									
43. Tennessee TN									
44. Texas									
45. Utah									
46. Vermont VT				}					
47. Virginia       VA         48. Washington       WA         49. West Virginia       WV         50. Wisconsin       WI         51. Wyoming       WY         52. American Samoa       AS         53. Guam       GU         54. Puerto Rico       PR         55. U.S. Virgin Islands       VI         56. Canada       CN         57. Aggregate other alien       OT         58. Total (Direct Business)       XXX         XXX       (a)       1         25,401,658       0       206,850,352       1,98         DETAILS OF WRITE-INS									
48. Washington       WA         49. West Virginia       WV         50. Wisconsin       WI         51. Wyoming       WY         52. American Samoa       AS         53. Guam       GU         54. Puerto Rico       PR         55. U.S. Virgin Islands       VI         56. Canada       CN         57. Aggregate other alien       OT         58. Total (Direct Business)       XXX         XXX       (a)         1       25,401,658         0       206,850,352         1,96         DETAILS OF WRITE-INS									
49. West Virginia       WV         50. Wisconsin       WI         51. Wyoming       WY         52. American Samoa       AS         53. Guam       GU         54. Puerto Rico       PR         55. U.S. Virgin Islands       VI         56. Canada       CN         57. Aggregate other alien       OT         58. Total (Direct Business)       XXX         AXX       (a)         1       25,401,658         0       206,850,352         1,99         DETAILS OF WRITE-INS         701.         702.         703.	•								
50. Wisconsin       WI         51. Wyoming       WY         52. American Samoa       AS         53. Guam       GU         54. Puerto Rico       PR         55. U.S. Virgin Islands       VI         56. Canada       CN         57. Aggregate other alien       OT         58. Total (Direct Business)       XXX         XXX       (a)         1       25,401,658         0       206,850,352         1,90         DETAILS OF WRITE-INS         701.         702.         703.									
51. Wyoming       WY         52. American Samoa       AS         53. Guam       GU         54. Puerto Rico       PR         55. U.S. Virgin Islands       VI         56. Canada       CN         57. Aggregate other alien       OT         58. Total (Direct Business)       XXX         AXX       (a)         1       25,401,658         0       206,850,352         1,90         DETAILS OF WRITE-INS         701.         702.         703.				<u> </u>				<del> </del>	
52. American Samoa AS								l	
53. Guam GU									
54. Puerto Rico									
55. U.S. Virgin Islands VI 56 Canada CN 57. Aggregate other alien OT XXX XXX 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0									
56 Canada CN							<del> </del>	<del> </del>	
57. Aggregate other alien							<del> </del>	<del> </del>	
58. Total (Direct Business) XXX (a) 1 25,401,658 0 206,850,352 1,98  DETAILS OF WRITE-INS  701.  702.  703.							_		
DETAILS OF WRITE-INS 701		OT						4 055 10	
701	•		XXX	(a) 1	25,401,658	0	206,850,352	1,955,460	
702									
703.									
								<b></b>	
798. Summary of remaining write-ins for Line 57 from overflow page									
· · · · · · · · · · · · · · · · · · ·	798. Summary of remaining write-ins for	r Line 57 from	overflow pag	e	0	0	0		

Explanation of basis of allocation by states, premiums by state, etc.:

<sup>(</sup>a) Insert the number of yes responses except for Canada and Other Alien.

# **PART 1 - ORGANIZATIONAL CHART**

# THE WELLNESS PLAN (NAIC Code) FIN



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